

Message Text

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P 210020Z FEB 76
FM SECSTATE WASHDC
TO AMEMBASSY LAGOS PRIORITY
AMCONSUL KADUNA PRIORITY

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E.O. 11652:N/A

TAGS: EFIN

SUBJECT: OPIC SPONSORED INVESTMENT MISSION ADVANCE
OFFICER'S VISIT

REF: LAGOS 02047

1. ASSUMING AIRPORT OPENS AND UNLESS OTHERWISE ADVISED
PARNELL WILL ARRIVE LAGOS PA 190 AT 1:50 P.M., WEDNESDAY,
FEBRUARY 25 AND PLAN STAY EKO HOTEL.

2. INVESTMENT MISSION ADVANCE WORK: PARNELL PLANS UPDATE
EMBASSY ON PARTICIPANTS IN MISSION, CONFIRM TENTATIVE HOPE/
HENDERSON ARRANGEMENTS WITH GOVERNMENT OFFICIALS AND PRIVATE
BUSINESSMEN INCLUDING COMMISSIONER OF INDUSTRIES (WUSHISHI),
PERM SEC AGRIC., NBCI (BRUME), OGUNBANJO, FLEMING, BAKER,
PAYNE, HEAD, AND OSINDERO. ALSO ATTEMPT CONFIRM ACCOMMODA-
TIONS, TRANSPORTATION, AND RELATED CONSIDERATIONS. IN
SHORT, PARNELL NEEDS RETURN TO U.S. WITH AS FIRM SCHEDULE AS
POSSIBLE. BATCHELDER WILL ACCOMPANY MISSION AND BE AVAIL-
ABLE FOR FINAL DETAIL WORK. TENTATIVE SCHEDULE DEVELOPING
AS FOLLOWS: (A) TUESDAY EVENING, MARCH 29 - ARRIVE LAGOS;
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(B) WEDNESDAY, MARCH 30 - AMB. BREAKFAST BRIEFING, MEETINGS

WITH FED COMMISSIONER OF INDUSTRIES, FED. COMMISSION OF AGRIC., LAGOS STATE COM. OF IND., LUNCHEON WITH NIGERIAN-AMERICAN AND LAGOS CHAMBERS OF COMMERCE, MEETINGS WITH DEVELOPMENT BANKS, AMB. RECEPTION FOR MISSION, KEY GOVERNMENT, AND PRIVATE SECTOR REPS; (C) THURSDAY, MARCH 31 - TOURS OF LOCAL OPERATIONS, MEETINGS WITH NIGERIAN BUSINESSMEN. FNB CHICAGO, ICON AND OTHERS HAVE OFFERED ASSISTANCE IN SCHEDULING. DETAILS TO BE WORKED OUT; (D) FRIDAY - SATURDAY, APRIL 1 - GROUP TRIPS TO KADUNA AND POSSIBLY SAPELE. LOOK FORWARD RECEIVING EMBASSY COMMENT AND INPUT REGARDING PROPOSED SCHEDULE.

3. PROJECT PROMOTION: PARNELL PLANS MEET WITH ASHAMU, OGUNDERO, OSHILAJA, CHIKELUBA (MILK RECONSTITUTION), OKANDEJE (SMALL TOOLS - IBADAN) AND ODUTOLA TO DISCUSS JOINT VENTURE PROMOTIONAL EFFORTS. IN ADDITION WILL ATTEMPT DEAL WITH BUREAUCRATIC DIFFICULTIES OF BOOKING FIRST OPIC LOAN IN NIGERIA (WEST AFRICA SHRIMPS), AND DISCUSS LOAN TERMS WITH LOCAL MANAGEMENT.

4. PARNELL PLANS ARRIVE KADUNA 5:05 P.M. ON FRIDAY, MARCH 5, WT 684. APPRECIATE CONSULATE RESERVE ROOM NIGHTS MARCH 5-8 AND MEET AT AIRPORT. OBJECTIVES OF VISIT CONFIRM ARRANGEMENTS DISCUSSED DURING HOPE/HENDERSON VISIT AND WORK OUT DETAILS OF MISSION VISIT. INGERSOLL

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